



Examples of Enrolled Distributors vs. Preferred Customers

Enrolled Distributor: This is someone who you have personally enrolled as an independent distributor making you their sponsor. A \$48 enrollment fee is waived if their initial order exceeds 200pv and their auto ship is 100pv or more. As well as FOB's & BOB's being paid to the sponsor, 10% of all down line PV is generated into US\$. This is referred to as a Team Bonus (TB). For example 100pv = \$10 US. The calculations below are all in US\$ and are based on the sponsor being Active with 200pv or more.

Distributor				Distributor			
<i>Original, Active & Pulse - Juice</i>	<i>Team Bonus</i>	<i>FOB</i>	<i>Total</i>	<i>EMV</i>	<i>Team Bonus</i>	<i>FOB</i>	<i>Total</i>
1 Case = 100pv	\$10	\$20	\$30	1 Case = 30pv	\$3	\$0	\$3
2 Cases = 200pv	\$20	\$40	\$60	3 Cases = 100pv	\$10	\$20	\$30
3 Cases = 250pv	\$25	\$40	\$65	6 Cases = 200pv	\$20	\$40	\$60

Enrolled Preferred Customer: This is a no strings attached program for someone who isn't ready to be a distributor but that still wants to enjoy all the benefits Mona Vie products have to offer. There is no enrollment fee for preferred customers and if they wish they can join the auto ship program. A preferred customer has a monthly spend limit of AUD \$615. As their sponsor you will earn half of the total pv generated from all your preferred customers. This is called Preferred Customer Personal Volume (PCPV). In addition to this, 50% of the PCPV is paid to you in US\$ as a bonus. This is the Preferred Customer Bonus (PCB). For example a one case purchase with 100pv; you receive 50pv and \$25 US. There are no FOB's and BOB's in the Preferred Customer program.

Preferred Customer				Preferred Customer			
<i>Original, Active & Pulse - Juice</i>	<i>PCPV & Team Bonus</i>	<i>PCB</i>	<i>Total</i>	<i>EMV</i>	<i>PCPV & Team Bonus</i>	<i>PCB</i>	<i>Total</i>
1 Case = 100pv	50pv = \$5	\$25	\$30	1 Case = 30pv	15pv = \$1.50	\$7.50	\$9
2 Cases = 200pv	100pv = \$10	\$50	\$60	3 Cases = 100pv	50pv = \$5	\$25	\$30
3 Cases = 250pv	125pv = \$12.50	\$62.50	\$75	6 Cases = 200pv	100pv = \$10	\$50	\$60